

SOUTHWEST CHAPTER / AAAE
Profit & Loss Prev Year Comparison
 July - December, 2021

	Jul - Dec, 21	Budget	\$ Over Budget	% of Budget	Jul - Sep, 20	\$ Change	% Change
Ordinary Income/Expense							
Income							
Total MEMBERSHIP DUES	50,032.50	43,000.00	7,032.50	116.36%	42,427.50	7,605.00	17.93%
Total SUMMER CONFERENCE	142,353.51	145,000.00	-2,646.49	98.18%	100.00	142,253.51	142,253.51%
Total MRY - WINTER CONFERENCE	98,525.00	150,000.00	-51,475.00	65.68%	13,900.00	84,625.00	608.81%
SCHOLARSHIP FUND	0.00				0.00	0.00	0.0%
MISCELLANEOUS INCOME							
Other Income	325.00				0.00	325.00	100.0%
Accreditation Workshop	8,858.13	750.00	8,108.13	1,181.08%	0.00	8,858.13	100.0%
Total MISCELLANEOUS INCOME	9,183.13	750.00	8,433.13	1,224.42%	0.00	9,183.13	100.0%
Total Income	300,094.14	338,750.00	-38,655.86	88.59%	56,427.50	243,666.64	431.82%
Gross Profit	300,094.14	338,750.00	-38,655.86	88.59%	56,427.50	243,666.64	431.82%
Expense							
OPERATING EXPENSE ITEMS							
Total SUMMER CONFERENCE EXPENSE	87,114.15	100,000.00	-12,885.85	87.11%	241.93	86,872.22	35,908.0%
Total WINTER CONFERENCE EXPENSE	8,701.98	115,000.00	-106,298.02	7.57%	3,717.49	4,984.49	134.08%
OFFICER EXPENSES	1,345.06	2,000.00	-654.94	67.25%	0.00	1,345.06	100.0%
BOARD MEETING EXPENSE	2,255.94	3,000.00	-744.06	75.2%	838.89	1,417.05	168.92%
MANAGEMENT SERVICES							
MGMT SERVICES FEE	29,652.66	59,540.00	-29,887.34	49.8%	22,128.24	7,524.42	34.0%
MGMT SERVICES DIRECT EXPENSES	786.88	3,000.00	-2,213.12	26.23%	31.08	755.80	2,431.79%
Total MANAGEMENT SERVICES	30,439.54	62,540.00	-32,100.46	48.67%	22,159.32	8,280.22	37.37%
INITIATION PINS	0.00	100.00	-100.00	0.0%	0.00	0.00	0.0%
POSTAGE & FREIGHT	329.06	400.00	-70.94	82.27%	181.02	148.04	81.78%
PRINTING	340.67	200.00	140.67	170.34%	9.33	331.34	3,551.34%
ACCOUNTING SERVICES	1,000.00	759.00	241.00	131.75%	759.90	240.10	31.6%
WEBSITE SERVICES	0.00	3,780.00	-3,780.00	0.0%	0.00	0.00	0.0%
TECHNOLOGY							
Total TECHNOLOGY	2,041.64	5,200.00	-3,158.36	39.26%	89.94	1,951.70	2,170.0%
INSURANCE EXPENSE	0.00	1,922.00	-1,922.00	0.0%	0.00	0.00	0.0%
CREDIT CARD SERVICES	5,232.41	7,000.00	-1,767.59	74.75%	794.70	4,437.71	558.41%
MISCELLANEOUS EXPENSE	3,357.48	500.00	2,857.48	671.5%	0.00	3,357.48	100.0%
Total OPERATING EXPENSE ITEMS	142,157.93	302,401.00	-160,243.07	47.01%	28,792.52	113,365.41	393.73%
DEPRECIATION EXPENSE	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
CURRENT PROGRAM FUND							
AAAE FOUNDATION--PART. CHAPTER	7,500.00	7,500.00	0.00	100.0%	0.00	7,500.00	100.0%
AAAE AIRPORT LEGISLATIVE MEMBER	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	0.0%
AAAE AIRPORT REGULATORY MEMBERS	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	0.0%
AAAE NATIONAL AIRPORTS CONF	0.00	1,500.00	-1,500.00	0.0%	1,500.00	-1,500.00	-100.0%
AAAE ANNUAL CONF. SPONSORSHIP	0.00	1,500.00	-1,500.00	0.0%	0.00	0.00	0.0%
AAAE CONTRACT TOWER ASSOCIATION	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	0.0%
AWARDS	968.04	600.00	368.04	161.34%	565.71	402.33	71.12%
STIPENDS	500.00	500.00	0.00	100.0%	0.00	500.00	100.0%
SCHOLARSHIP PROGRAM	3,500.00	3,000.00	500.00	116.67%	0.00	3,500.00	100.0%
BOARD APPROVED PROGRAMS	5,500.00	8,500.00	-3,000.00	64.71%	0.00	5,500.00	100.0%
Total CURRENT PROGRAM FUND	17,968.04	26,100.00	-8,131.96	68.84%	2,065.71	15,902.33	769.82%
Total Expense	160,125.97	328,501.00	-168,375.03	48.74%	30,858.23	129,267.74	418.91%
Net Ordinary Income	139,968.17	10,249.00	129,719.17	1,365.68%	25,569.27	114,398.90	447.41%
Other Income/Expense							
Other Income							
INTEREST	32.97	1,700.00	-1,667.03	1.94%	30.04	2.93	9.75%
DIVIDENDS	0.00	0.00	0.00	0.0%	1,583.17	-1,583.17	-100.0%
UNREALIZED GAIN (LOSS) INV	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
CAPITAL GAINS(LOSSES)	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
Total Other Income	32.97	1,700.00	-1,667.03	1.94%	1,613.21	-1,580.24	-97.96%
Net Other Income	32.97	1,700.00	-1,667.03	1.94%	1,613.21	-1,580.24	-97.96%
Net Income	140,001.14	11,949.00	128,052.14	1,171.66%	27,182.48	112,818.66	415.04%