

SOUTHWEST CHAPTER / AAAE
Profit & Loss Prev Year Comparison
 July 2022 - March 2023

	Jul 22 - Mar 23	Budget	\$ Over Budget	% of Budget	Jul 21 - Mar 22	\$ Change	% Change
Ordinary Income/Expense							
Income							
MEMBERSHIP DUES	54,683.75	48,000.00	6,683.75	113.92%	52,970.00	1,713.75	3.24%
SUMMER CONFERENCE	205,237.75	200,000.00	5,237.75	102.62%	142,353.51	62,884.24	44.18%
MRY - WINTER CONFERENCE	193,247.74	168,000.00	25,247.74	115.03%	159,863.00	33,384.74	20.88%
SCHOLARSHIP FUND	12,500.00				0.00	12,500.00	100.0%
PROFESSIONAL DEVELOPMENT	0.00				50,000.00	-50,000.00	-100.0%
MISCELLANEOUS INCOME							
Misc. Income	0.00	0.00			325.00	-325.00	-100.0%
Accreditation Workshop	0.00	3,000.00	-3,000.00	0.0%	8,858.13	-8,858.13	-100.0%
Total MISCELLANEOUS INCOME	0.00	3,000.00	-3,000.00	0.0%	9,183.13	-9,183.13	-100.0%
Total Income	465,669.24	419,000.00	46,669.24	111.14%	414,369.64	51,299.60	12.38%
Gross Profit	465,669.24	419,000.00	46,669.24	111.14%	414,369.64	51,299.60	12.38%
Expense							
OPERATING EXPENSE ITEMS							
SUMMER CONFERENCE EXPENSE	143,056.94	157,000.00	-13,943.06	91.12%	87,173.21	55,883.73	64.11%
WINTER CONFERENCE EXPENSE	155,457.28	140,000.00	15,457.28	111.04%	142,736.73	12,720.55	8.91%
OFFICER EXPENSES	0.00	2,000.00	-2,000.00	0.0%	1,345.06	-1,345.06	-100.0%
BOARD MEETING EXPENSE	2,598.98	3,700.00	-1,101.02	70.24%	2,750.47	-151.49	-5.51%
MANAGEMENT SERVICES							
MGMT SERVICES FEE	49,530.00	63,100.00	-13,570.00	78.49%	46,418.99	3,111.01	6.7%
MGMT SERVICES DIRECT EXPENSES	1,611.00	3,300.00	-1,689.00	48.82%	3,155.90	-1,544.90	-48.95%
Total MANAGEMENT SERVICES	51,141.00	66,400.00	-15,259.00	77.02%	49,574.89	1,566.11	3.16%
INITIATION PINS	0.00	100.00	-100.00	0.0%	0.00	0.00	0.0%
POSTAGE & FREIGHT	238.59	350.00	-111.41	68.17%	305.86	-67.27	-21.99%
PRINTING	463.66	650.00	-186.34	71.33%	429.17	34.49	8.04%
ACCOUNTING SERVICES	250.00	1,400.00	-1,150.00	17.86%	7,700.00	-7,450.00	-96.75%
WEBSITE SERVICES	4,874.97	7,250.00	-2,375.03	67.24%	3,789.71	1,085.26	28.64%
TECHNOLOGY	20,364.63	25,000.00	-4,635.37	81.46%	4,546.29	15,818.34	347.94%
INSURANCE EXPENSE	2,055.00	2,500.00	-445.00	82.2%	600.00	1,455.00	242.5%
CREDIT CARD SERVICES	7,375.54	10,000.00	-2,624.46	73.76%	8,402.02	-1,026.48	-12.22%
MISCELLANEOUS EXPENSE	0.00	500.00	-500.00	0.0%	3,382.48	-3,382.48	-100.0%
Total OPERATING EXPENSE ITEMS	387,876.59	416,850.00	-28,973.41	93.05%	312,735.89	75,140.70	24.03%
DEPRECIATION EXPENSE	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
CURRENT PROGRAM FUND							
AAAE FOUNDATION--PART. CHAPTER	7,500.00	7,500.00	0.00	100.0%	7,500.00	0.00	0.0%
AAAE AIRPORT LEGISLATIVE MEMBER	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	0.0%
AAAE AIRPORT REGULATORY MEMBERS	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	0.0%
AAAE NATIONAL AIRPORTS CONF	0.00	2,500.00	-2,500.00	0.0%	0.00	0.00	0.0%
AAAE ANNUAL CONF. SPONSORSHIP	0.00	2,500.00	-2,500.00	0.0%	0.00	0.00	0.0%
AAAE CONTRACT TOWER ASSOCIATION	0.00	1,000.00	-1,000.00	0.0%	1,000.00	-1,000.00	-100.0%
AWARDS	1,195.84	1,200.00	-4.16	99.65%	1,458.78	-262.94	-18.03%
STIPENDS	0.00	500.00	-500.00	0.0%	500.00	-500.00	-100.0%
SCHOLARSHIP PROGRAM	9,000.00	9,000.00	0.00	100.0%	6,500.00	2,500.00	38.46%
BOARD APPROVED PROGRAMS	1,000.00	8,500.00	-7,500.00	11.77%	5,500.00	-4,500.00	-81.82%
Total CURRENT PROGRAM FUND	18,695.84	34,700.00	-16,004.16	53.88%	22,458.78	-3,762.94	-16.76%
Total Expense	406,572.43	451,550.00	-44,977.57	90.04%	335,194.67	71,377.76	21.29%
Net Ordinary Income	59,096.81	-32,550.00	91,646.81	-181.56%	79,174.97	-20,078.16	-25.36%
Other Income/Expense							
Other Income							
INTEREST	31.77	500.00	-468.23	6.35%	43.44	-11.67	-26.87%
DIVIDENDS	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
UNREALIZED GAIN (LOSS) INV	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
CAPITAL GAINS(LOSSES)	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
Total Other Income	31.77	500.00	-468.23	6.35%	43.44	-11.67	-26.87%
Net Other Income	31.77	500.00	-468.23	6.35%	43.44	-11.67	-26.87%
Net Income	59,128.58	-32,050.00	91,178.58	-184.49%	79,218.41	-20,089.83	-25.36%